



## Get A Head Start...

Consulting and Software companies need to be efficient in order to stay alive in today's business climate. No one wants to reinvent the Accounting Software wheel. Yet when you have an existing commitment to **Progress®**, you have to choose between vertical packages too specialized for your needs, and systems that cost more than your own software.

**StepUp Accounting** is the answer to that need.

## Superior By Design...

All of our software has been designed with you, the Progress professional in mind.

- ✓ Extensible via well defined API's
- ✓ API's for External System tie-ins
- ✓ Easy to Support
- ✓ Modern Software Engineering Practices
- ✓ Documentation at the *Design Level*
- ✓ World Renowned Design Team
- ✓ "Web-Services" Ready!

## Business Your Way...

We offer a number of partnership arrangements suited to your way of doing business.

### Source Code Purchase

- ✓ You buy the code
- ✓ No further Royalties or Commissions
- ✓ Technical Training Available
- ✓ Extend the code or Integrate with your Product
- ✓ You do your own Support
- ✓ We provide back line Support

### Commission Basis

- ✓ No up front code purchase
- ✓ We maintain the code
- ✓ Upgrades at regular intervals
- ✓ We do the Support
- ✓ Commissions earned based on Sales Levels

### Custom Arrangements

- ✓ Source Code – We provide the Support
- ✓ Commission sales – You provide Consulting
- ✓ Individually Tailored Programs available

## StepUp For Success...

*"Incorporating **StepUp Accounting™** into our system just made good business sense. It's a local company with Progress based technology that seamlessly integrates with our existing application. We were worried about the amount of resources the integration would take. But we found their API and documentation so strong it took a fraction of the time we estimated, it kept our other project on track, and was all accomplished without any need for Innov8's assistance."*

*"We offer easy-to-use, functionally rich applications to even the smallest operators. Financials are just one more service we can provide our customers. **StepUp Accounting™** is totally in tune with their reasonable pricing and willingness to work with both us and our customers. We really feel like partners."*

**- Angela Margolit, President**  
**BLUEBIRD AUTO RENTAL SYSTEMS**

[www.StepUpAccounting.com](http://www.StepUpAccounting.com)



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## For Your Customers...

- ✓ GAAP Compliant
- ✓ Key High End Features
- ✓ User Defined Account Structure
- ✓ Multi-Company & Location
- ✓ Multi-Currency
- ✓ Summary Accounts
- ✓ On-Line Balances
- ✓ Drill-Down Inquiries
- ✓ True Month Closure
- ✓ Complete Transaction Auditing
- ✓ Unlimited Transaction Remarks
- ✓ Excel Integration
- ✓ "What-If" Analysis & Reporting

## The Framework...

- ✓ Highly Customizable & Reusable
- ✓ Driven by SUPER Procedures
- ✓ Component Application Structure
- ✓ "Plug-n-Play" Open API's
- ✓ Centralized Print Manager
- ✓ Centralized Field Level Validation
- ✓ Windows XP "Look-n-Feel"
- ✓ ActiveX Integration
- ✓ Dynamic Data Driven
- ✓ PDF On-line Help
- ✓ Customizable Menus & Security
- ✓ Multi-Object Level Transactions
- ✓ Country & Locale specific Formats

**StepUp Accounting - Cash/Receipt Application**

Batch ID / Number: 0000000099 / Hash Total: 0.00  
 Fiscal Year: 2003 Batch Total: 0.00  
 Posting Period: 04 - April Currency: USD  
 Bank Account: 102212 Account Balance: 125,885.00

Receipt Number: [ ] \* Payment Method: Check \* Payment Number: 27102004  
 \* Customer Code: A001 Payment Date: 01/27/2006 Exchange Rate: 1.000000  
 Customer Name: Airtel \* Currency: USD Receipt Amount: 65.00  
 \* Date Received: 01/27/2006 Auto Apply Payments [ ]  
 Payment Image: [ ]

Reference #	Due Date	Original Amount	Open Amount	* Applied Amount	* Exchange Rate	Possible Discount	Discount
CA0000000003	04/02/2003	2,000.00	2,000.00	USD 0.00	1.000000	0.00	0.00
FC0000000001	04/02/2003	52.50	52.50	USD 0.00	1.000000	0.00	0.00
IN0000000001	04/09/2003	5,000.00	160.00	USD 0.00	1.000000	0.00	0.00
IN0000000006	04/18/2003	5,000.00	2,290.00	USD 0.00	1.000000	0.00	0.00
IN0000000018	05/31/2003	2,000.00	750.00	USD 65.00	1.000000	0.00	0.00
IN0000000020	05/31/2003	2,500.00	2,500.00	USD 0.00	1.000000	0.00	0.00
IN0000000023	06/16/2003	5,874.25	5,874.25	USD 0.00	1.000000	0.00	0.00
CM0000000002	07/05/2003	650.00	650.00	USD 0.00	1.000000	0.00	0.00

Write Off Cash on Account: 0.00 Unapplied Amount: 0.00

Open Invoice(s)

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